

**Request for Proposal to
Tender No. (11/ح ك/2020)**

General Response for All Raised Questions

Taking into consideration the requirements outlined in the RFP and this Q&A document, bidders need to respond based on their experience in projects of similar size and scope

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| Q1 | Please confirm if the UNIFIED and File Access are required to be functional and licensed from Day one). |
| A1 | <i>UNIFIED and File Access must be supported. However, license for SAN (file access) only must be provided and functional from day one.</i> |
| Q2 | Can we offer a system memory of 32GB per controller (64GB per storage array)? |
| A2 | <i>The storage array should be minimum 128GB regardless of the controller size and number of controllers.</i> |
| Q3 | Can we offer a 10GB Ethernet SFP+ SR ? |
| A3 | <i>Accepted, given that the needed network card for the server side must be provided.</i> |
| Q4 | Can we offer an up to 240 disk storage? |
| A4 | <i>Accepted</i> |
| Q5 | <i>Huawei Storage Products is placed in the Leader quadrant in Gartner report with top vendors, and already have many successful reference cases worldwide especially in the Middle East and Jordan. Accordingly, on behalf of Huawei we are writing to your esteemed ministry for the chance to participate in this tender, and you are kindly requested to remove the following clause: Country of the origin: America's/EU/Japan</i> |
| A5 | <i>Accepted</i> |
| Q6 | Kindly confirm what protocol you intend to use in the Ethernet? iSCSI or NAS protocols? |
| A6 | <i>Must support ISCSI, bidder must provide the NIC cards for the server side</i> |
| Q7 | <i>We don't have the feature of Distributed RAID, but we have different technology called RAID6FR (Fast Rebuild), Please advise if this feature can replace it? Where each vender has Different names of features, could you please explain the below features to make sure, we are proposing the same functionality: - -Dynamic Capacity Management feature -Distributed RAID</i> |
| A7 | <i>- Dynamic Capacity Management feature or any SW provide thin provisioning acceptable. - RAID6FR (Fast Rebuild) is accepted</i> |

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| Q8 | <i>Kindly advise if we can propose SAN with up to 264 Drives instead of 300 Drives? Kindly advise if this is acceptable?</i> |
| A8 | <i>Refer to Q4, min 240 disk storage is accepted.</i> |